  
भारत संचार निगम लिमिटेड  
BHARAT SANCHAR NIGAM LIMITED  
मुख्य महाप्रबंधक का कार्यालय, तमिलनाडु दूरसंचार परिमंडल, चेन्नै  
O/o Chief General Manager, T.N.Circle, Chennai-2

To  
The DGM(F)/DGM(TR)  
O/o PGM/GM, BSNL  
All SSAs.

**No.TR/CMTS/Outstanding/2011-12/83 dt: 29.02.2012**

**Sub:** Special Drive to realize the outstanding dues against mobile  
(GSM, CDMA WLL and Wimax services from Government Departments etc.

**Ref:** (1) ED (F), CO, ND Lr.No.4-2/2010-BSNL/TR dt:15.2.2012  
(2) GM(F) CM CO.ND Lr.No.2-27/2003/TR-CMTS/BSNL dt: 21.2.2012

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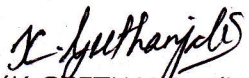
Kindly refer to the letters cited above (copies enclosed). It is requested to speed up the process of recovery of the outstanding dues from Government Departments, PSUs and Local Bodies, as the end of the current financial year is fast approaching. This would be an appropriate time for collection of outstanding dues from Government Departments, as all the Govt. Departments would be getting funds at the close of the year.

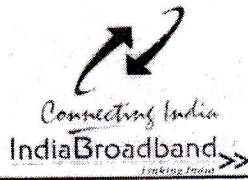
The SSA wise outstanding dues including Central/State Govt. outstanding status (billwise) as on 31<sup>st</sup> January, 2012 has already been uploaded in CMTS Intranet site by CMTS Billing Centre, Trichy.

It may be stated that liquidation of outstanding dues is one of the key performance parameters and all Officers concerned may be sensitized about their role in this regard. All out efforts may be taken to reduce the outstanding dues to the least possible amount.

Compliance report in this regard may be sent to this office by 07.04.2012 positively.

Encl: as above

  
(K.GEETHANJALI)  
GENERAL MANAGER(TR)  
O/o CGM, Telecom., TN Circle,  
Chennai 600 002.



BHARAT SANCHAR NIGAM LIMITED  
(A Government of India Enterprise)  
Corporate Office (Revenue Management Branch)  
2<sup>nd</sup> Floor, 216, Eastern Court, Janpath,  
New Delhi-110 001.

No. 4-2/2010-BSNL/TR

Dated: 15-02-2012

To

All Heads of Telecom Circles/ Metro Telephone Districts  
Bharat Sanchar Nigam Limited.

**Subject: - Pursuit of liquidation of outstanding dues in respect of Govt. Departments- reg.**

Kindly refer to the letter of even No. dated 10-01-2012 from CMD BSNL through which the issue of reduction of outstanding Telecom. Revenue has been stressed upon. In this context, it is hoped that your Circle might have already initiated a special drive for collection of outstanding dues from customers. While the progress made thereof so far shall get revealed through the reports to be submitted thereof, it is felt expedient to once again remind you to concentrate equally on realization of outstanding dues from Private as well as Government Customers.

Needless to mention that Government Departments generally get funds through additional allotments/re-appropriations during the fag end of the year and since the current financial year is nearing closure, it will be appropriate to approach Government Departments for clearance of dues against the Telecom Services being utilized by them. Keeping this in view the earlier instructions for pursuing Government customers are re-iterated as follows:

- i) Outstanding against all the Government Departments (State as well as Central and Defence) may be pursued vigorously during the remaining part of the financial year, to ensure maximum collections. In this regard proper coordination with the concerned officers of State/Central Government offices and Defence may be established to provide duplicate copies of bills or details of bills (if payments are held up for these reasons) so that the funds available with such offices are utilized by them for liquidation of dues.
- ii) Likewise outstanding dues with Private Telecom. Operators relating to IUC receivable may be vigorously pursued to liquidate the same by 31-03-2012.
- iii) Cases of disputes under Basic, CMTS, Circuits with State Govt., Central Govt., and Defence and in respect of IUC with Private Telecom. Operators need to be examined and all out efforts made to ensure settlement by 31-03-2012.

You may be aware that the liquidation of outstanding dues has been kept as one of the key performance indicators to be used for evaluation of ACRs of Heads of Circles, Circle IFAs, and other concerned officers associated with liquidation work. Therefore, all officers concerned may be sensitized about their role in this regard and advised suitably to make all out efforts to reduce the outstanding dues to the least possible amount.

*G. Rau*

(Geeta Rau)  
Executive Director (Finance)



Revenue Management-CM Section  
Corporate office  
216 ,Eastern Court, Janpath,  
New Delhi-110001  
E-mail: [corpoffice\\_tremts@bsnl.co.in](mailto:corpoffice_tremts@bsnl.co.in)



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In file pl  
22/2/12

No. 2-27/2003/TR-CMTS/BSNL

Dated: 21.02.2012

JA

TO

CGM/IFA

All Territorial Circles /Metro Districts BSNL


**Sub: Special Drive to realize the outstanding dues against mobile (GSM, CDMA WLL and Wimax) services from Government Departments etc.**

While reviewing the sub-ledger for the month of December 2011, it is observed that there are huge outstanding dues against Government Departments, PSUs and Local Bodies in respect of GSM, CDMA (WLL) and Wimax services.

During the month of February and March 2012, it is expected that all the Government Departments would be getting funds. This would be an appropriate time for a special drive to collect the outstanding dues from them.

Due to liquidity crisis and decline in cash inflow, BSNL management is very much concerned regarding increasing the recovery of outstanding dues

CMD BSNL desired that outstanding recovery should be given prime importance by Circle heads. Therefore all CGM are requested to initiate immediate action for recovery of the outstanding dues from Government Departments, PSUs and Local Bodies and also personally monitor the effective implementation of recovery process, so as to increase the cash inflow of BSNL to tide over the liquidity crisis.

  
(S.K. Bhardwaj)  
GM (Fin)-CM

Copy For kind information:

- CMD BSNL
- Director -CM BSNL
- ED (Finance) BSNL

Registered & Corporate Office: Bharat Sanchar Bhawan, Harish Chandra Mathur Lane, Janpath,  
New Delhi-110 001 Website: [www.bsnl.in](http://www.bsnl.in)

	DEL	EPABX	FAX
GM (F) CM	23734326	23037324	23734252
DGM (Rev Mgmt) CM	23765279	23037323	23734322
AGM (RM)CM	23765299	23037494	